#### An Open-World MMORPG Game. Built with Unity and WebGL.

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OUTLINDERS

No Blockchain Experience Needed to Start Earning.

POWERED BY 🙀 BNB CHAIN

### OUTLANDERS

# INTRODUCTION

Over the past few years, the blockchain-based gaming industry has welcomed millions of new users, attracted billions of dollars in investments, and provided sustainable income for gamers. To sustain this rapid growth, implementing blockchain-based versions of popular gaming genres such as massive multiplayer online role-playing games (MMORPGs) is imperative.

Traditionally successful MMORPGs boast hundreds of millions of lifetime users, despite lacking the benefits that blockchain brings to gaming economies. Blockchain-based MMORPGs have the potential to onboard both new and existing gamers to the play-to-earn scene. Outlanders will address this key market gap by positioning itself as one of the first blockchain-based Open-World MMORPGs that is open to crypto-native gamers and gamers without any blockchain experience.

This whitepaper includes comprehensive market research of the MMORPG industry and analyzes the position for an MMORPG game such as Outlanders within this industry. It will further outline how Outlanders is uniquely positioning itself to appeal to both the current play-to-earn gaming community and the wider gaming market that has no blockchain-related experience.

### OUTLANDERS

# MARKET RESEARCH

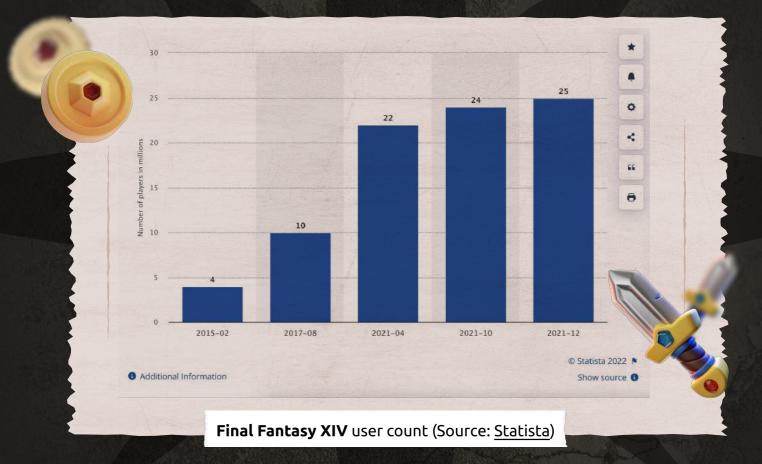
### 2.1 Origins

Massive multiplayer online role-playing games (MMORPGs) have a rich and prosperous history. They have evolved from an isolated tech experiment to an online activity that attracts the attention and engagement of over 100 million users. The earliest experiments originated in 1978 when Rob Trubshaw, a scholar at Essex University in the UK, created text-based multi-user games. The technology underpinning multi-user games has advanced beyond text-based code, but Trubshaw's work proved to be a solid foundation for what would eventually turn into MMORPGs.

Richard Garriott, now nicknamed the "grandfather of MMORPGs," took the concept of multi-user gaming a step further when he launched the first MMO called Ultima Online. The game, which initially received kickbacks from top gaming publishers, was a resounding success, demonstrating for the first time how users around the world could coordinate an in-game economy while being any character they choose. MMORPGs gained momentum after this and have rapidly evolved into one of the most popular gaming genres.

### 2.2 Current MMO gaming landscape

In contemporary times, MMORPGs have proliferated to the point where several games claim the status of household names. Titles such as **World of Warcraft (WoW), RuneScape,** and **Final Fantasy XIV** boast a combined hundreds of millions in lifetime user accounts. WoW breached the <u>100 million mark</u> in 2014. RuneScape <u>reports</u> nearly 300 million lifetime user accounts on its gaming releases, while Final Fantasy XIV reports <u>25 million user accounts</u>.



In addition to the massive growth in lifetime user accounts, the leading MMORPGs see significant figures in monthly active players. WoW attracts an estimated <u>5.6</u> <u>million monthly</u> users, while Final Fantasy XIV <u>records an estimated 2.7 million</u> monthly active players. Outside of the three most popular titles, other MMORPGs witness healthy figures, with active users numbering several hundred thousand among active players. The leading MMORPGs at the time of writing include **Final Fantasy 14**, **Worl of Warcraft, The Elder Scrolls Online, Old School RuneScape and Eve Online** 



Newer MMORPG developers improve on shortcomings in releases from established game developers like WoW's Activision Blizzard. There are also significant enhancements to existing MMORPG games, making them highly immersive and thrilling to gamers.

## 2.3 MMORPGs and Blockchain

The earliest blockchain application in gaming came with the <u>launch of</u> <u>CryptoKitties in 2017</u>. The Ethereum-based game demonstrated blockchain's potential to revolutionize global gaming, a reality that has only grown in significance in the past half-decade.

Among several other benefits, the ability to allow players to earn an income while doing what they love has attracted newer audiences to the blockchain gaming world. This application arguably reached its tipping point with **Axie Infinity**'s meteoric rise as the world battled with COVID-19.

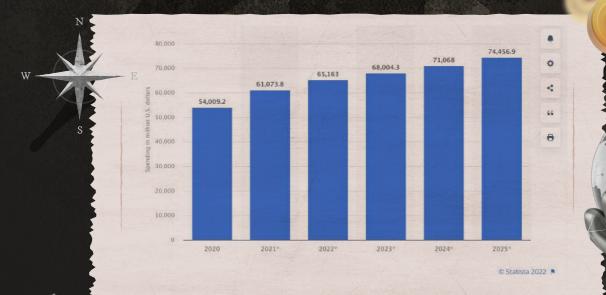
The play-to-earn game <u>provided a lifeline</u> to families in the **Philippines** and other regions in **Southeast Asia**. Axie Infinity's current 2.5 million monthly active player count (<u>almost 50% of WoW</u>) gives proof that it is possible to record remarkable success by blending the right features of gaming with blockchain.

### 2.4. Benefits of blockchain for MMORPG gaming

MMORPGs are a proven gaming genre and have the potential to attract new audiences by tapping into the power of blockchain technology

#### ✤ Decentralized ownership of assets (NFTs)

Global consumer spending on in-gaming assets represents the biggest share of the gaming market, ahead of direct game purchases. <u>Statista notes</u> that \$54 billion was spent on in-game content in 2020, with the figure projected to hit \$74.4 billion within the next three years. Despite this huge spending by consumers, game developers still control a majority of in-game assets and limit what users can do with these purchased items.



Consumer spending on in-game assets 2020-2025 (Source: Statista)

The adoption of blockchain could be a game-changer for MMORPGs. Converting in-game assets to non-fungible tokens (NFTs) is a significant upgrade as it transfers ownership from developers to players, and more importantly converts a player's purchase into an asset. It allows for a world where users can freely move their in-game assets, perhaps across different games offered by the same developer.

#### 🔶 Permissionless trading

Most traditional games bar players from selling in-game assets or accounts to other gamers, and often impose heavy penalties on those who circumvent the restrictions. However, players love trading in-game assets, as evidenced by a **Fortnite Intel** pool where <u>73% of respondents</u> voted in favor of Epic Games launching an in-game item trading. The thriving black market for in-game items and the <u>estimated \$1 billion</u> generated annually from selling stolen **Fortnite** accounts demonstrate the need to secure permissionless trading of assets by players.



Blockchain unlocks permissionless trading by supporting on-chain marketplaces where MMORPG players can freely trade acquired in-game assets. This creates a play-to-earn economy for gaming communities and provides new entrants the opportunity to acquire valuable items to maximize their gaming experience. Axie Infinity's record-breaking \$4 billion in-game trading volume for in-game assets also supports the need for game developers to rethink the decision to bar players from trading assets that they spend thousands of dollars to acquire.

#### \star Provenance

Another benefit that blockchain brings to the table for MMORPGs is the ability for both gamers and developers to review historical transfer records and addresses holding the game's most valuable assets. Blockchain's immutability and transparency can be leveraged to trace the history of these virtual goods, making them provably scarce. For instance, potential buyers and sellers can easily prove the origin of high value on-sale items, such as those used to win in-game events or formerly held by top-ranked gamers. This level of transparency is not accessible in closed gaming MMORPG economies where developers retain control. Although there are a handful of upcoming gaming projects building blockchain-based MMORPGs, significant developer experience, and the right blend of features can deliver the desired outcome.

## INTRODUCING

# OUTLΛNDERS

Outlanders is positioning itself as one of the first Open-World MMORPGs utilizing blockchain technology, onboarding the masses to MMORPG blockchain gaming. Being "Open World" means there is no set end or beginning for the game. Players can start at any stage and score points irrespective of the order in which they tackle specified tasks.

Outlanders aims to deliver an immersive gaming experience while tapping into blockchain to provide lucrative play-to-earn opportunities and user ownership of in-game assets. This unique approach allows all players, regardless of their blockchain knowledge, to start playing as they would in traditional MMORPGs and immediately begin earning in-game assets. Gamers can then educate themselves at their own pace on setting up a Web3 wallet to access these assets. Outlanders' accessibility and immediate earning potential make it a standout in the realm of blockchain MMORPGs.

### 3.1. Game Overview

Outlanders is an adventure-based game where players combat monsters and other creatures for territorial supremacy. Outlanders is designed to serve both crypto-native gamers and non-crypto power users. There is a low entry barrier as players do not need to buy items to start, and everyone has the same clothes and weapons from the beginning. These items do not have any initial value and users must complete missions to make them more valuable. For instance, players can get better clothes and weapons by defeating monsters and fellow competitors which leads to a drop of crypto assets in the form of NFTs or other crypto assets. At the same time, the character's experience and weapons proficiency increases based on the profile of slayed monsters and the number defeated over time.



Outlanders will also feature a closed in-game economy where users can trade acquired in-game assets in the official marketplace. Additionally, players will have the option to sell items directly to the official marketplace or create a personal shop to list these items for sale to other players. Outlanders will organize periodic contests and events designed to generate more community involvement and reward the best players. Individual players and gaming guilds can also set up contests with different objectives.

### 3.2. Technology Stack

Outlanders gaming environment is built with **Unity** and **WebGL**, powerful frameworks that deliver real-time experience for browser-based games. Unity supports the creation of stunning graphics deliverable to mobile, desktop, and high-end consoles. WebGL powers 3D gaming environments accessible through **HTML5** using **Javascript**. A focus on browser-based gaming allows for The Outlanders to be immediately accessible upon release to the growing market of browser-based games. Plans for broader system rollouts such as on **Windows**, **Android**, and **iOS** will follow in due course.

Outlanders will integrate blockchain-based infrastructure through the **BNB Chain**. BNB Chain is already home to several top play-to-earn gaming projects and communities. According to **DappRadar**, there have been at least ten million users interacting with play-to-earn games on BNBChain. A battle-tested network with unparalleled uptime and cheap transaction fees is ideal for the millions of users that Outlanders will attract.

Nakamoto Games, an industry leading Web3 and Play2Earn Ecosystem, will provide the software development kit for Outlanders' blockchain integration. This partnership is important as it allows Outlanders to reach full-scale release in minimal time. It also provides Outlanders with instant access to a broader user base of players already interacting with the Nakamoto Games ecosystem and the NAKAFAM.



### 3.3 The Outlanders' dual token dynamics

Outlanders game will implement a dual token functionality, introducing a unique approach to in-game currency and player rewards.

Firstly, native LAND tokens will be issued as the official in-game currency. During gameplay, users will receive LAND and other assets dropped from defeated monsters. Crucially, the LAND distributed to players as gameplay earnings is sourced from a LAND pool, replenished by players who actively maintain their characters. Players must hold LAND to buy and sell assets acquired in the game, with all items being priced in LAND on the official Nakamoto Games marketplace and in individual shops set up by players or gaming guilds.

In addition to its role in the game's economy, participants are required to stake LAND to vote on governance decisions, influencing the ecosystem's development. Secondly, the NAKA token from Nakamoto Games is integrated as a key to unlocking additional earning opportunities within the game. Players need NAKA to purchase game tickets and become eligible to win more NAKA from the weekly prize pools organized within the Nakamoto Games ecosystem. Ownership of NAKA enables players to immediately engage in conquests, defeat monsters, and earn rewards.

This dual token system in Outlanders provides multiple avenues for player income. Players can earn LAND through gameplay activities like completing conquests and battling in-game monsters, which also allows them to collect unique NFTs and other in-game assets. Additionally, players have the opportunity to earn NAKA through weekly prize pools or by participating in player vs player (PvP) mode to compete for assets. Beyond these direct earning mechanisms, players can engage in trading on an in-game marketplace or participate in community-staged guild battles, further enhancing the game's economic dynamics. Outlanders stands out as one of the first Open-World MMORPGs on the blockchain, with the LAND token poised to become a significant player in this emerging new world of blockchain gaming.

### 3.4 Appealing to Crypto-Native and Non-Crypto-Native Gamers

Outlanders is distinctively designed to be the first MMORPG play-to-earn game where anyone can sign up and start earning without making any initial purchases. This innovative approach allows new players to dive into the gaming environment without the complexities associated with setting up and funding a Web3 wallet.

Players grow their virtual assets by defeating in-game monsters or fellow competitors, forming guilds, battling other guilds, taking over territories, enhancing their characters' strength, and defending their acquired territories. This process of asset accumulation incentivizes players to learn about Web3 and blockchain, which becomes essential for cashing out their game earnings. By removing the initial barrier to accessing gameplay, Outlanders is well-positioned to attract a wave of both crypto-native and non-crypto-native players to its ecosystem. Millions of MMORPG players can seamlessly transition to this new gaming experience, continuing with their familiar gameplay while tapping into the play-to-earn aspect, effectively getting paid for their gaming activities.



# CONCLUSION

Open-World MMORPGs control a significant share of the traditional gaming industry, with leading games attracting hundreds of millions of players over time. Currently, there are no thriving MMORPGs for players seeking to explore blockchain-based versions of this proven gaming genre.

However, the adoption of blockchain technology elevates MMORPG gaming by allowing users to own in-game assets and earn sustainable income doing what they love. Outlanders is positioning itself to become a pioneering Open-World MMORPG, integrating blockchain-based functionalities. Outlanders' novel free-to-play package aims to attract both crypto and traditional gamers by offering exposure to the game for unlimited rewards. The native LAND token is essential to fully maximize gameplay, profitability, in-game trading, governance, and other future use cases.